

A Comprehensive Guide to WordPress-Marketo Connector



Table of Contents

- **03** Introduction
- **04** Why Integrate WordPress and Marketo?
- **06** How Different Teams Benefit from WordPress-Marketo Integration
- **09** Possible Ways to Integrate WordPress and Marketo
 - 1. Via Custom Coding 2. Via Connector
- **12** Benefits of Using a Connector Compared to Custom Coding
- **14** The Top WordPress Marketo Connector for Accelerating Website Conversions
- **17** Use Cases of WordPress Marketo Integration
- **20** Steps to Install WordPress-Marketo Connector
- 48 Wrapping Up

Introduction

While WordPress excels as a dynamic content management system, it presents several marketing challenges that hinder optimal performance.

WordPress lacks advanced personalization capabilities, making it difficult to tailor content and marketing messages to individual users based on their behavior, preferences, or demographics.

Inefficient lead management is another issue, as WordPress does not offer built-in tools for lead scoring, nurturing, or automated follow-up. This results in fragmented data, as user interaction data becomes siloed without integration with marketing automation tools, leading to less effective marketing campaigns.

Integrating WordPress with Marketo addresses these issues by combining the strengths of both platforms. Marketo's sophisticated lead management, advanced automation, and detailed analytics complement WordPress's dynamic content capabilities, ensuring websites are highly relevant to visitors.

This synergy enhances user experience and drives superior marketing results, enabling organizations to optimize their strategies and achieve their business objectives more effectively.

Why Integrate WordPress and Marketo?



Elevate User Experience

Integrating WordPress with Marketo allows for the creation of highly personalized and dynamic web pages tailored to individual visitor preferences and behaviors. This means your website can adapt in real time to show content that resonates with each user, enhancing their journey and satisfaction. Personalized experiences keep visitors engaged longer, reduce bounce rate, and encourage repeat visits, fostering loyalty and brand affinity.



Boost Content Engagement

With the robust content management capabilities of WordPress combined with Marketo's advanced marketing automation, you can deliver targeted content that meets the specific needs and interests of your audience. This integration allows for sophisticated segmentation and customization, ensuring that your blog posts, articles, and other content types are more engaging and relevant. Enhanced content engagement leads to higher interaction rates, improved SEO performance, and ultimately, better conversion rates.



Automate Notification Processes

Marketo's powerful automation features, when integrated with WordPress, streamline your notification processes. Whether it's sending personalized email alerts for new blog posts, abandoned cart reminders, or follow-up emails after form submissions, this integration ensures timely and relevant communication with your audience. Automating these notifications saves time, reduces manual effort, and ensures consistent and effective engagement with your leads and customers, nurturing them through the sales funnel more efficiently.



Accelerate Website Conversions

The synergy between WordPress and Marketo enables you to create highly effective landing pages with integrated forms, calls-to-action, and personalized content. By leveraging Marketo's lead scoring and nurturing capabilities, you can optimize these landing pages to capture more leads and drive conversions. The seamless flow of data between the two platforms ensures that you have a comprehensive view of your leads' behaviors and interactions, allowing for more informed and strategic decision-making. It also maximizes your marketing efforts, accelerating conversions and driving business growth.

How Different Teams Benefit from WordPress-Marketo Integration





Marketing Teams

Marketing teams can significantly streamline their lead generation efforts through the **WordPress-Marketo integration**. They can capture leads using WordPress forms, which are then automatically synced with Marketo for seamless nurturing campaigns. This integration allows marketers to leverage Marketo's advanced email marketing capabilities and indepth analytics to create targeted campaigns, track engagement, and measure the effectiveness of their marketing strategies. By automating these processes, marketing teams can focus more on creative strategy and less on manual data handling, leading to more efficient marketing operations.



Sales Teams

Sales teams benefit from the WordPress-Marketo integration by gaining access to a steady stream of more qualified leads. Leads captured on WordPress are enriched with detailed behavioral data from Marketo, enabling sales teams to track the activities and engagement levels of each lead. This insight allows for more targeted and personalized sales outreach, improving the chances of conversion. Additionally, sales teams can prioritize leads based on their engagement scores and readiness to buy, making their efforts more strategic and effective.

| G | ••• | |
|---|-----|----------|
| | | <i>h</i> |

Content Teams

For content teams, the integration provides robust tools to track and analyze content performance and user engagement on WordPress websites. Marketo's analytics capabilities enable content creators to understand which pieces of content resonate most with their audience. By analyzing metrics such as page views, time spent on pages, and conversion rates, content teams can adjust their strategies to produce more compelling and impactful pieces. This data-driven approach helps in creating content that not only attracts visitors but also drives them towards conversion.



Customer Success Teams

Customer success teams can gain valuable insights into customer behavior and preferences. By analyzing data collected through Marketo from interactions on WordPress, they can better understand customer needs and tailor their support and engagement strategies accordingly. This could include personalized follow-up emails, targeted support resources, and proactive engagement to address potential issues before they escalate. Such insights enable customer success teams to enhance the overall customer experience, leading to higher satisfaction and retention rates.

Possible Ways to Integrate WordPress and Marketo



1. Via Custom Coding

Custom coding involves custom scripts to connect WordPress and Marketo. This approach allows for a tailored integration specific to your unique requirements.

Steps Involved:

- Identify Requirements: Determine the specific data and actions you need to sync between WordPress and Marketo.
- API Familiarization: Understand both WordPress and Marketo APIs.
- **Development:** Write custom scripts to handle the data exchange.
- **Testing:** Thoroughly test the integration to ensure data is transferred accurately and reliably.
- Maintenance: Regularly update and maintain the scripts to keep up with API changes and new requirements.

Challenges:

- Requires advanced programming skills
- Time-consuming development process
- High maintenance and debugging efforts
- Risk of errors and inconsistencies

2. Via Connector

A connector is a pre-built tool or plugin designed to facilitate the integration between WordPress and Marketo. Connectors streamline the integration process by providing ready-made solutions.

Steps Involved:

- **Research Connectors:** Identify available connectors that meet your integration needs.
- Install the Connector: Download and install the chosen connector on your WordPress site.
- **Configuration:** Configure the connector settings to connect your WordPress site to your Marketo account.
- **Testing:** Test the integration to ensure it works correctly.

Challenges:

• Finding a connector that meets all your needs.

Benefits of Using a Connector Compared to Custom Coding



Ease of Use

- Connectors are designed for users with limited technical expertise.
- Simple installation and configuration processes.

Time Efficiency

- Quick setup compared to custom coding, which involves extensive development time.
- Faster deployment of integration



j j j

Reliability

- Connectors are thoroughly tested for reliability and efficiency.
- Regular updates from the connector developers ensure compatibility with new versions of WordPress and Marketo.



Cost-Effective

• While some connectors may have an upfront cost, they often prove to be more cost-effective in the long run compared to the expenses involved in custom coding and maintenance.



Support and Documentation

- Connectors usually come with comprehensive documentation and customer support.
- Easier troubleshooting with access to dedicated support teams.



Scalability

- Connectors are often designed to handle varying levels of data and can scale with your business needs.
- Built-in features to accommodate future requirements without extensive re-coding.



Security

- Professional connectors adhere to high-security standards to protect data integrity.
- Regular updates to address potential security vulnerabilities.

While custom coding offers a highly tailored solution, it requires significant time, expertise, and ongoing maintenance. On the other hand, using a connector simplifies the integration process, provides reliability, and is generally more cost-effective. For most businesses, especially those with limited technical resources, using a connector is the preferred method for integrating WordPress and Marketo.

The Top WordPress Marketo Connector for Accelerating Website Conversions

The Grazitti WordPress Marketo Connector streamlines your marketing efforts by integrating Marketo's lead data directly into WordPress landing pages. This integration supports Account-Based Marketing (ABM) strategies, enabling real-time content personalization for targeted prospects and leads, increasing engagement and conversion rates.



Key features include:



Automatic Blog Updates Via Email

Leverage the Marketo program and campaign to notify subscribers about the newly published blog or article automatically.

Progressive Profiling Through Marketo-Embedded Forms

Provide users the convenience of pre-filled information. Customize dynamic fields to restrict and enable pre-filling on hidden fields.



Marketo Lead Data for Content Personalization

Determine the interests of the users and provide the most relevant data or product recommendations to maximize conversions.



Drag-and-Drop Interface

The plug-and-play solution is easy to configure and use with an interactive interface. Users can move things around with just a few clicks.



Automatic Data Syncing Between Marketo and WordPress

Absolutely no code is required to enable automatic data flow between these two platforms.

| 6 | | | 1 | |
|---|--|---|---|--|
| | | | | |
| | | | | |
| | | | | |
| U | | _ | | |

Multiple Posts Scheduling Using Digest

Scheduling multiple posts using selected categories is a breeze with Digest capabilities



Easy Marketo Form Integration

Create shortcodes for Marketo forms for hassle-free Marketo form integration and add thank you messages or even pages associated with those forms.



Conditional Blocks for Website Localization

Create conditional blocks through Marketo data to trigger specific actions and personalize the user experience on your website.

The WP-Marketo Connector simplifies the integration process without the need for coding, making content delivery more dynamic and engaging. It includes built-in marketing campaign features that enhance conversion rates and maximize ROI. This tool allows marketers to efficiently manage campaigns and enhance user interaction, providing a targeted content delivery solution that boosts conversion rates.

Wish to Accelerate Website Conversions With Future-Proof Integrations?

Watch a Demo

Use Cases of WordPress Marketo Connector





Newspaper Subscription

- Send emails or digests to subscribers automatically, based on selected category and scheduled time
- Create pop-ups, based on the user's interest, to increase user engagement
- Generate higher subscription rate by integrating Marketo-powered smart email subscription forms in your WordPress Website



Personalized Product Offers

- Provide highly relevant product offerings based on previously browsed and purchased products
- Send personalized emails with special product offers and discounts to nurture your prospects
- Improve customer retention and build more customer loyalty with personalized products



Content Localization

- Provide highly relevant product offerings based on previously browsed and purchased products
- Send personalized emails with special product offers and discounts to nurture your prospects
- Improve customer retention and build more customer loyalty with personalized products



Event Management

- Send automated event updates to subscribers to increase user engagement and maximize conversions
- Keep subscribers informed regarding upcoming events with automated follow-up notifications
- Engage attendees and convert valuable leads by sending consistent updates regarding ongoing events



Targeted Information

- Fetch user details from Marketo to personalize content for every user
- Deliver relevant content to prospects and maximize site engagement
- Schedule automated emails based on a specific category

Things to Consider When Investing in a WordPress and Marketo Connector



Expertise

Backed by a team of seasoned professionals, we bring years of experience and expertise to the table. Trust us to deliver a seamless integration solution that meets your unique business requirements.



Reliability

Our connector is built with reliability and scalability in mind. Rest assured that your data is safe, secure, and always available whenever needed.



Support

From implementation to ongoing support, our dedicated team is here to assist you every step of the way. Whether you have questions, need assistance, or want to explore new features, we're just a click away.

Steps to Install WordPress-Marketo Connector



your WordPress directory online.

Steps

1. After logging into your WordPress Administrator, click on the "WP for Marketo" menu.....

- 2. Under the WP for Marketo tab, click on the Configuration submenu and select the Configure tab to see the connector's Marketo Rest API Authentication setting.
- 3. For configuration, the user needs to add the following details:
- Munchkin ID,
- Client ID,
- Client Secret, of client's Marketo installing
- Purchase key, provided by Grazitti which is the unique purchase code of the client

There is another Tab, which is the program tab, where you can select all the programs from Marketo that you want to show in the notify and digest tab.

| Configure 🗮 Market | to Programs 🚯 About | | | |
|-----------------------------|--|---|--|--|
| | | | | |
| Set Marketo Config | uration | | | |
| Ľ | | | | |
| Connector is already connec | ted to Marketo. Please contact <u>support</u> for any queries. | | | |
| | | | | |
| Munchkin ID * | | | | |
| | Marketo Munchkin Account ID | | | |
| Client ID * | | 0 | | |
| | Marketo Rest Client ID | | | |
| Client Secret * | | 0 | | |
| | Marketo Rest Client Secret Key | | | |
| Purchasa Kau * | | | | |
| Purchase Key | Uniona Durchana kay | 0 | | |
| | Unique Purchase key | | | |
| Marketo Timezone * | (GMT+05:30) Chennai, Kolkata, Mumbal, New Delhi | ~ | | |
| | Authentication of markets plugin through rast ADI | | | |
| | Authentication of marketo plugin through rest Art. | | | |



4. Under the "WP for Marketo tab", click on the Forms submenu in the left sidebar and select the Pre Fill tab to disable or enable functionality on site.

| 🖈 Posts | Grazitti Interac | tive INatives | | | |
|----------------------|--|---------------------------|---------------------------------------|---|------------------------------------|
| 91 Media | | | 36 | | |
| 📕 Pages | 🗒 Easy Marketo Forms | Form Pre-Fill | estrict Fields 🛛 🛡 DDoS Configuration | on 🚦 Address Auto-Complete | |
| 루 Comments 🜀 | | | | | |
| Advertica Slides | Form Pre-Fill (?) | | | | |
| 💼 Advertica Projects | Enable | True | ~ | | |
| 🧟 Advertica Team | Enable Not You | True | ~ | | |
| 🔅 Contact | Prefill Hidden Fields | True | ~ | | |
| ➢ Appearance | Cubmit | | | | |
| 🖌 Plugins | Submit | | | | |
| 👗 Users | Copyright (C) 2023 | Grazitti Interactive Conv | and distribution of verbatim conies | s of this plugin is not allowed without | nermission of Grazitti Interactive |
| 🔑 Tools | | | | | |
| II Settings | | | | | |
| S WP for Marketo | The day of the second | 2 | | | Marine CD |
| Configure | Thank you for creating with <u>WordPres</u> | 2. | | | Version 6.2 |
| Emails | | | | | |
| Forms | | | | | |
| Personalisation | | | | | |

• When enabled, form fields will appear prefilled.

| First Name: | * | | |
|------------------|---|------------------|--|
| Last Name: | * | | |
| Email Address: | * | | |
| Industry: | * | Select ▼ | |
| Company Name: | * | | |
| Inquiry Type: | * | Partner Interest | |
| | | Submit | |

• If Enable value is set to false, Marketo forms won't come prefilled.

• Flow Chart Prefill



5. Under the WP for Marketo tab, select the forms submenu and click on the Restrict Fields tab to Restrict Pre-fill for your dynamic fields of Marketo Forms.

| | Crozitti Interactive® |
|---------------------|---|
| 🖈 Posts | Marketing for Digital Natives |
| 9) Media | |
| 📕 Pages | 🗏 Easy Marketo Forms 🖬 Form Pre-Fill 🛇 Restrict Fields 🛡 DDoS Configuration 🛤 Address Auto-Complete |
| 루 Comments | |
| Advertica Slides | Restrict Field |
| 🍵 Advertica Project | s This is really important to restrict pre-fill for Hidden/Dynamic Field(s) to get the latest data on Form submissions. |
| 🤱 Advertica Team | Add More Field |
| 🔅 Contact | Global Restrict Form Restrict Select Form V Select Field V Remove |
| 🔊 Appearance | |
| 🖌 Plugins | Submit |
| 占 Users | |
| 🖋 Tools | Copyright (C) 2023 Grazitti Interactive. Copy and distribution of verbatim copies of this plugin is not allowed without permission of Grazitti Interactive. |
| G Settings | |
| S WP for Marketo | |
| Configure | Thank you for creating with <u>WordPress</u> . Version 6.2 |
| Emails | |
| Forms | |

• The fields restricted will not appear prefilled.

| | 1 | |
|------------------|---------------------|---|
| _ast Name: | Last Name | - |
| Email Address: | * Email | - |
| Industry: | Equipment Rental an | • |
| Company Name: | Grazitti | |
| Inquiry Type: | Select | • |
| | Submit | |

6. Under the WP for Marketo tab, click on the Marketo Tokens tab to provide Marketo tokens value.

| 🖈 Posts | Grazitti Interacti | ve® |
|--------------------|--------------------------|---|
| 93 Media | Marketing for Digital Na | atives |
| Pages | | |
| Comments 6 | { } Marketo Tokens | otify 🗯 Schedule 📓 Email Structure |
| Advertica Slides | 51.04 Pdf | |
| Advertica Projects | Marketo Tokens | |
| Advertica Team | 900 B: 00 | |
| E Contact | Header * | {{my.Header}} |
| | | Marketo Token for Header Image |
| Appearance | Header Summary * | {{my.HeaderSummary}} |
| Plugins | | Marketo Token for Header Summary |
| Users 🖁 | Subject * | {{my.Subject}} |
| Tools | | Marketo Token for Subject |
| Settings | Body * | Imv BodyContent\\ |
| S WP for Marketo | | Marketo Token for Body |
| Configure | | |
| imails | | Edit |
| forms | | |
| Personalisation | | Link your marketo tokens you created in your programs with the plugin |
| ogs | | |
| Collapse menu | | |

- 7. Under the 'Emails' submenu within the 'WP for Marketo' tab, the 'Notify' tab lets you configure automatic email notifications for subscribed users. These notifications inform them about new WordPress articles through a chosen Marketo program and campaign.
- All members of the smart list of selected campaigns will receive email notifications whenever the selected program is scheduled.
- The program will be scheduled whenever a new post will be published under the selected categories.
- There is an option for multiple notifications.
- You can select a maximum of 5 programs and set different campaigns based on different categories.

| Intification Configu | uration ⑦ |
|---------------------------------------|--|
| · · · · · · · · · · · · · · · · · · · | |
| Add More | |
| Wordpress Marketo Con | nector Demo 1-Dev |
| Status * | Enable Disable |
| | |
| Program Name * | Wordpress Marketo Connector Demo 1 Dev + |
| | Select a program that is not used anywhere in the connectus: () |
| Campaign Name | Sand Email M |
| Select Categories | Critigary |
| | Active Adult |
| | Cast Study |
| | Communication |
| Select Subject Type * | Post Title as Subject Custom Subject |
| Header Image | |
| Handar Cummun | |
| riseace adminuty | In publishing and graphic bearger, servin geum is a pair-inhelder for commany vised to demonstrate the visual form of a document or a typeface without relying on meaningfal content, Lorem ipourn may be used as |
| | a plachnáše betvor tval copy si avstatívi. |
| | |
| | |
| | |
| | |
| 10000-00-000-000 | |

- As per the above configuration, if an admin user creates a blog or an article in the categories Active Adult, Business, Case Study, Communication, Cricket, Homeowner's Tips, Industry Updates, and Move-In Ready Homes then the campaign "Send Notify Email-Clone" will be scheduled.
- The subject token of this program will be set as per the post title.
- The header summary and image token will be updated in the Marketo email template.



When the admin user publishes a post in any of the selected categories, a message should come.

| Dashboard | Edit Post Add New | |
|----------------------|--|---------|
| 📌 Posts | Marketo Campaign Scheduled Successfully. | 0 |
| All Posts Add New | Post published. <u>View post</u> | ۵ |
| Categories | testing for descenter | Dublish |

Flow diagram:



8. The "Schedule" tab allows you to send both manual and automatic digests. You can choose from two scheduling options:



Automatic Digests

Select this option to configure automatic digest emails based on pre-defined settings.

Manual Digests

Choose this option to manually schedule digest emails at your desired time.

Selecting an Option: When you first access the "Schedule" tab, no option will be pre-selected. Clicking anywhere on the tab will prompt you to choose between "Automatic Digests" or "Manual Digests." Depending on your selection, the corresponding settings area will appear below the selection menu.

Automatic Digests

Add More: Up to 5 programs can be added.

Remove schedule: The current program will be deleted and the setting will be saved in the database when you hit the save schedule. Once you save programs in a database on "page refresh," it should come auto-filled.

| () Marketo Tokens Notify Select your schedule Automatic Automatic Schedule Campaign (*) Add More Wordpress Marketo Connector Demo 2-Test Program Name * Wordpress Marketo Connector Demo 2-Test Program Name * Wordpress Marketo Connector Demo 2-Test Select a program that is not used anywhere in the connector. Campaign Name * Subject of Email * thanks 32 Select Categories * Category Active Adult Business Case Study Communication Number of Posts * 10 Type of Posts * 1 Month Ago Schedule campaign time * After 30 minutes | | | |
|---|---|--|---|
| Select your schedule Automatic Manual Automatic Schedule Campaign () Add More Vordpress Marketo Connector Demo 2-Test Program Name * Wordpress Marketo Connector Demo 2-Test • Select a program that is not used anywhere in the connector. Campaign Name * Send Email • Subject of Email * thanks 32 Select Categories * Category • Active Adult Business Case Study Communication • Number of Posts * 10 • Type of Posts * Latest • Time Period * 1 Month Ago • Schedule campaign time * Arter 30 minutes • | () Marketo Tokens | iv Schedule | |
| Select your schedule Automatic Manual Automatic Schedule Campaign (*) Add More Wordpress Marketo Connector Demo 2-Test Program Name* Vordpress Marketo Connector Demo 2-Test Select a program that is not used anywhere in the connector. Campaign Name* Send Email Subject of Email Category Active Aduit Business Case Study Communication Number of Posts* 10 V Type of Posts* 11 Month Ago V Schedule campaign time* After 30 minutes V | | | |
| Automatic Schedule Campaign (*) Add More Wordpress Marketo Connector Demo 2-Test Program Name * Wordpress Marketo Connector Demo 2-Test • Select a program that is not used anywhere in the connector. Campaign Name * Send Email • Subject of Email * thanks 32 Select Categories * Category • Active Adult Business Case Study • Type of Posts * 10 Time Period * 1 Month Ago Schedule campaign time * Arter 30 minutes | Select your schedule Auto | omatic 🔿 Manual | |
| Add More Wordpress Marketo Connector Demo 2-Test Program Name* Wordpress Marketo Connector Demo 2-Test Select a program that is not used anywhere in the connector. Campaign Name* Send Email Subject of Email* thanks 32 Select Categories* Category Active Adult Business Case Study Communication Number of Posts* 10 Type of Posts* Latest Time Period* 1 Month Ago Schedule campaign time* After 30 minutes | Automatic Schedule Ca | ampaign ③ | |
| Wordpress Marketo Connector Demo 2-Test Program Name* Wordpress Marketo Connector Demo 2-Test Select a program that is not used anywhere in the connector. Campaign Name* Send Email Subject of Email* thanks 32 Select Categories* Category Active Adult Business Case Study Caes Study Cammunication Image: Caes Study Type of Posts* 10 Time Period* 1 Month Ago Schedule campaign time* After 30 minutes | Add More | | |
| Wordpress Marketo Connector Demo 2-Test Program Name* Wordpress Marketo Connector Demo 2-Test Select a program that is not used anywhere in the connector. Campaign Name* Send Email Subject of Email* thanks 32 Select Categories* Category Active Adult Business Case Study Communication Number of Posts* 10 Type of Posts* Latest Time Period* 1 Month Ago Schedule campaign time* After 30 minutes | HUUMOIC | | |
| Program Name * Wordpress Marketo Connector Demo 2-Test Select a program that is not used anywhere in the connector. Campaign Name * Send Email Subject of Email * thanks 32 Select Categories * Category Active Adult Business Case Study Communication Number of Posts * 10 Type of Posts * Latest Time Period * 1 Month Ago Schedule campaign time * After 30 minutes | Wordpress Marketo Connec | tor Demo 2-Test | |
| Wordpress Marketo Connector Demo 2-Test Select a program that is not used anywhere in the connector. Campaign Name* Send Email Subject of Email* Ithanks 32 Select Categories* Category Active Adult Business Case Study Communication Number of Posts* 10 Type of Posts* Latest Time Period* 1 Month Ago Schedule campaign time* | Program Name * | | |
| Select a program that is not used anywhere in the connector. Campaign Name * Send Email Subject of Email * thanks 32 Select Categories * Category Active Adult Business Case Study * Communication * Number of Posts * 10 Type of Posts * Latest Time Period * 1 Month Ago Schedule campaign time * After 30 minutes | riogram Name | Wordpress Marketo Connector Demo 2-Test | • |
| Campaign Name* Send Email Subject of Email * thanks 32 Select Categories * Category Active Adult Business Case Study Communication Number of Posts * 10 Type of Posts * Latest Time Period * 1 Month Ago Schedule campaign time* After 30 minutes | | Select a program that is not used anywhere in the connecto | 1 |
| Subject of Email * thanks 32 Select Categories * Category Active Adult Business Business Case Study Case Study Communication Number of Posts * 10 Type of Posts * Latest Time Period * 1 Month Ago Schedule campaign time * After 30 minutes | Campaign Name * | Send Email | ~ |
| Subject of Email * thanks 32 Select Categories * Category Active Adult Business Business Case Study Case Study • Number of Posts * 10 Type of Posts * Latest Time Period * 1 Month Ago Schedule campaign time * After 30 minutes | | | |
| Select Categories * Category Active Adult Business Case Study Communication Number of Posts * 10 Type of Posts * Latest Time Period * 1 Month Ago Schedule campaign time * Active Adult | Subject of Email * | thanks 32 | |
| Active Adult Business Case Study Communication Number of Posts* 10 Type of Posts* Latest Time Period* 1 Month Ago Schedule campaign time* Active Adult | Select Categories * | Category | |
| business Case Study Communication Number of Posts* 10 Type of Posts* Latest Time Period* 1 Month Ago Schedule campaign time* | ž | Active Adult | |
| Communication Number of Posts* 10 Type of Posts* Latest Time Period* 1 Month Ago Schedule campaign time* After 30 minutes | | Case Study | |
| Number of Posts* 10 ~ Type of Posts* Latest ~ Time Period* 1 Month Ago ~ Schedule campaign time* After 30 minutes ~ | | Communication | • |
| Type of Posts* Latest Time Period* 1 Month Ago Schedule campaign time* After 30 minutes | Number of Posts * | 10 | |
| Type of Posts* Latest Time Period* 1 Month Ago Schedule campaign time* After 30 minutes | | | |
| Time Period * 1 Month Ago Schedule campaign time * After 30 minutes | Type of Posts * | Latest | ~ |
| Time Period * 1 Month Ago Schedule campaign time * After 30 minutes | | | |
| Schedule campaign time * After 30 minutes | Time Period * | 1 Month Ago | ~ |
| Schedule campaign time After 30 minutes | | | |
| | Schedule campaign time " | After 30 minutes | ~ |
| | Remove Schedule | | |

Flow diagram:



Manual Digest

Program selection: Here, you can select a program; upon selection, the Campaign selection drop-down will appear in the next row.

Campaign selection: Here you can select the Campaign name.

Select Categories: Choose the category for scheduling a program from the multi-select dropdown. After selecting the category, click 'Load Posts'. Posts will then load in the next row with pagination.

| Dashboard | WordPress 6.2.2 is available! Please | e undate now | | | | | | |
|----------------------|--|--|--|--|--|--|--|--|
| 📌 Posts | Horoness orac is available. Head | | | | | | | |
| 91 Media | | | | | | | | |
| Pages | Grazitti Interacti Marketing for Digital Na | Ve adives | | | | | | |
| 🔎 Comments 👩 | | | | | | | | |
| Advertica Slides | () Marketo Tokens 🌲 N | otify 🚔 Schedule 📲 Email Structure | | | | | | |
| 💼 Advertica Projects | Select your schedule OA | | | | | | | |
| 魯 Advertica Team | | | | | | | | |
| 🔅 Contact | Schedule Campaign | | | | | | | |
| Appearance | Program Name * | Select a program | | | | | | |
| 🖌 Plugins | 100 E | Select a program that is not used anywhere in the connector. | | | | | | |
| Lusers | | | | | | | | |
| 🖌 Tools | Select Categories * | Category | | | | | | |
| Settings | | Active Adult Business | | | | | | |
| | | Case Study | | | | | | |
| S WP for Marketo | | Communication | | | | | | |
| Configure | | | | | | | | |
| Emails | | Load Posts | | | | | | |
| Forms | | | | | | | | |



Subject: This will be the subject of the email.

Schedule Time: Select a time for the email trigger.

Select Timezone in Marketo: Select the timezone for the email trigger.

Header Image: The header token will be updated. This is not a required field.

Header Summary: Header Summary token will be updated. This is not a required field.

Preview Button: Here you can get a preview of the email. You can also reorder posts by simply dragging. After reviewing it, click on Schedule Campaign. Campaigns will be scheduled for selected program at selected times.

| 🝈 🚓 My Sites 🔗 Gra | zitti Marketo Plugin 📀 15 📮 5 🚽 | + New | Howdy, grazitti 📃 📩 |
|--------------------|---------------------------------|---|---------------------|
| Dashboard | | | |
| 🖈 Posts | Marketing for Digital Nat | lives | |
| 91 Media | { } Marketo Tokens | ttify 🗮 Schedule 🗋 Email Structure 🏷 Logs | |
| Pages | | | |
| 투 Comments | Select your schedule O Aut | tomatic 💿 Manual | |
| Advertica Slides | Schedule Campaign 🤅 | | |
| Advertica Projects | | | |
| Advertica Team | Program Name * | Wordpress Marketo Connector Demo 2 * | |
| 🔅 Contact | Campaign Name * | Send Email 🗸 | |
| 🔊 Appearance | Salact Catagorias* | rategory | |
| 🕼 Plugins | Select Categories | Active Adult | |
| 👗 Users | | Business Case Study | |
| 🔑 Tools | | Communication | |
| Settings | | Load Posts | |
| 🥱 WP for Marketo 🔞 | Posts * | 10 per page ▼ Page 1 of 23 1 2 3 4 5 6 7 > >> | |
| Configure | | | |
| Emails | | Select All | |
| Forms | | let's check let's check | |
| Personalisation | | Please check Guive | |
| Collapse menu | | see the notification | |
| | | lets test lets test | |

| Program Name: | Markete Testing Live | |
|--------------------------------|---|-----------------|
| Campaign Name: | SondEmail | |
| Category: | Active Adult,Business,Case Study | |
| testing ‡ | | |
| test with spcl of | haracters ‡ | |
| Subject: | Need Developer account | |
| Schedule Time: | 2018-10-25 09:55 AM | |
| Select Timezone in Marketo: | (GMT+05:30) Chennai, Kolkata, Mumbai, New Delhi | |
| | Schedule | Campaign Cancel |

You can easily reorder posts by dragging and dropping them.

- Subscribers in the chosen smart list will automatically receive a digest email whenever the corresponding program is scheduled.
- For automatic digests, scheduling occurs when the webhook is called, requiring settings to be saved.
- For manual digests, scheduling is done manually.



Here is the sample digest email:



Preheader

Dear Parul,

testing for schedule



5 Easy Ways to Get Started with Grazitti's Wordpress Marketo Integration Connector

Marketo is a leading engagement tool that accelerates your digital marketing game, helping you gain more customers and prospects. Your marketing

9. Under the WP for Marketo tab, select the forms submenu and click on the "DDoS Configuration" tab to configure DDoS prevention.

Here, you can restrict any Marketo form submission if the number of hits exceeds the defined limit within a specified timeframe.

| Dashboard | | | | | | | | |
|--------------------|--------------------------|--|--|--|--|--|--|--|
| 📌 Posts | manual of signa | | | | | | | |
| 9, Media | 🖼 Easy Marketo Forms 🛛 💷 | Form Pre-Fill 🛇 Restrict Fields 🗾 DDoS Configuration 🖴 Address Auto-Complete | | | | | | |
| 📕 Pages | | | | | | | | |
| 🗭 Comments 🜀 | DDoS Attack Prever | ntion | | | | | | |
| Advertica Slides | | | | | | | | |
| Advertica Projects | Enable* | True 🗸 | | | | | | |
| 🌲 Advertica Team | Allowed Hits * | | | | | | | |
| 🔅 Contact | Allowed Hits | 2 No. of hits allowed prior to DDoS attack | | | | | | |
| | | prevention | | | | | | |
| | Number of Units * | | | | | | | |
| Lusers | | Choose time period for allowed hits | | | | | | |
| E Tools | Time Unit * | Seconds V | | | | | | |
| En Settings | | Choose unit for selected time | | | | | | |
| | Ban Elapse Time * | 2 | | | | | | |
| S WP for Marketo | | Disable elapse time (in hours) | | | | | | |
| Configure | | | | | | | | |
| Forms | | | | | | | | |
| Personalisation | | | | | | | | |

10. Under the WP for Marketo tab, click on the Personalization submenu and select the Personalize tab to get information regarding the usage of the connector.

Here you can find the different shortcodes for content personalization.

| Grazitt | i Interactive | | | |
|-----------------------|--------------------------------|-----------------------------|--------------|--------|
| | anicelling for legital focuses | | | |
| ia 🛛 🕅 Easy Marketo I | orms 🛛 🖪 Form Pre-Fill | | DDoS Configu | ration |
| | | | | |
| | ack Prevention | | | |
| | ack Frevention | | | |
| a Projects Enable* | True | | | |
| tica Team | | | | |
| Allowed Hits | * 2 | | | |
| ntact | No. of hits preventior | allowed prior to DDoS attac | k | |
| rance | | | | |
| gins Number of U | Inits * | | ~ | |
| sers | Choose tu | ne period for allowed hits | | |
| ools Time Unit * | | | ~ | |
| Settings | Choose ur | it for selected time | | |
| Ban Elapse T | ime * 2 | | ~ | |
| WP TOT Markelo | Disable el | apse time (in hours) | | |
| ifigure | | | | |
| nails | Edr | | | |
| ersonalisation | | | | |
| | | | | |

11. Under the WP for Marketo tab, select the Emails submenu and click on the Logs tab to get the logs for REST API hits.

| 5 🜀 | | 1 | | | | |
|---------------|--------|------------------------------------|---|-------------------------|---------|----------|
| lides | Logs | | | | | |
| Projects | Logs | | | | | |
| a Team | Logs | | | | | |
| t | Log Id | Created | API Parameters | API URL | Success | Response |
| earance | 94235 | 2023-06-06 13:43:37 | ["grant_type","client_id","client_secret","partner_id_1 "] | /identity/oauth/token | true | Success |
| gins | 94234 | 2023-06-06 13:43:35 | ["grant_type", "client_id", "client_secret", "partner_id_1 | /identity/oauth/token | true | Success |
| ers | | | 1 | | | |
| bls | 94233 | 2023-06-06 13:38:34 | ["grant_type","client_id","client_secret","partner_id_1 "] | /identity/oauth/token | true | Success |
| tings | 94232 | 2023-06-06 13:38:33 | ["access_token","programName"] | /rest/v1/campaigns.json | true | Success |
| for Marketo 🔌 | 94231 | 2023-06-06 13:38:32 | ["grant_type","client_id","client_secret","partner_id_1 | /identity/oauth/token | true | Success |
| ire | | | 1 | | | |
| | 94230 | 2023-06-06 13: <mark>3</mark> 8:30 | ["grant_type","client_id","client_secret","partner_id_1 "] | /identity/oauth/token | true | Success |
| lisation | 94229 | 2023-06-06 13:38:28 | ["grant_type", "client_id", "client_secret", "partner_id_1 | /identity/oauth/token | true | Success |
| | | | "] | | | |
| pse menu | 94228 | 2023-06-06 13:38:26 | ["grant_type","client_id","client_secret","partner_id_1 "] | /identity/oauth/token | true | Success |

12. Under the WP for Marketo tab, select the forms submenu and click on the Easy Marketo Forms tab to embed Marketo forms on your WordPress website.

| | | 24 | | | | |
|---|----------------------------|----------------|-----------------|--------------------|---|-----|
| | | | | | | |
| s I I I I I I I I I I I I I I I I I I I | Easy Marketo Forms 🗾 🖻 For | m Pre-Fill 🛛 🛇 | Restrict Fields | DDoS Configuration | Address Auto-Complete | |
| ments (5) | | 3 | | 2. | | |
| ertica Slides | asy Marketo Forms 📀 |) | | | | |
| artica Brojecte | | | | | | |
| | Add Form | | | | | |
| ertica leam | | | | | | |
| tact | Form Name | Form ID | Marketo Form ID | Thank You Type | e Shortcode | Act |
| earance | Latest Form 1 | 42 | 1736 | TyMessage | Iwn embedded form id="42"][/wn embedded form] | G |
| jins | Latest form f | 72 | 1750 | Tymessage | [whitewaged]out to as 10 whitewaged]outil [h | |
| rs | New T Form | 41 | 1736 | TyMessage | Iwn embedded form id="41"II/wn embedded form] | G |
| s | New From | | 1750 | Tymessage | [ub]cupcoaca_journe4/_10/ub]cupcoaca_journ[b] | |
| ings | Po Program | 40 | 1726 | Tullossago | | |
| | Re Plogram | 40 | 1750 | Tymessage | [wh7euneaged_iounia = 40 [Nwh7euneaged_iouu] [7 | |
| for Marketo | test | 20 | 1726 | THE | two embedded form id="20"If two embedded form) if | - |
| re | test | 22 | 1730 | IYLP | [wh7eunpeaged_loum id= 3a II/wh7eunpeaged_loum] | e |
| | | | | | | |
| | New Form E 1 | 38 | 1736 | TyMessage | [wp_embedded_form id="38"][/wp_embedded_form] | 0 |
| lisation | | | | | | |

Steps for using the Marketo form on the WordPress Page:

1. Log in to Marketo.

- 2. Navigate to the Design Studio.
- 3. Select the form you want to use on your WordPress page.
- 4. Click on "Form Actions" and choose "Embed Code."

5. Copy the embed code from Marketo and paste it into the form on your WordPress page.

- 6. Choose the type of Thank You message to display:
- If redirecting to a Thank You landing page, enter the URL.
- If displaying a Thank You message, type the desired message.
- 7. Save the form to generate a shortcode.
- 8. Copy this shortcode and use it on your web page.
- 9. When you preview the page on the front end, the form will appear.

13. In the WP for Marketo tab, select the "Forms" submenu and click on the "Address Autocomplete" tab.

This feature minimizes keystrokes and reduces typing errors in the address field of the form. Address autocomplete suggests addresses to users as they type. This ensures accurate and reliable address data by reducing errors and streamlining the input process.

| Dashboard | | | |
|--------------------|---|--|-------------|
| 🖈 Posts | Grazitti Interactive Marketing for Digital Natives | | |
| 93 Media | | | |
| Pages | Easy Marketo Forms ES Form Pre-Fill | S Restrict Fields DDoS Configuration | |
| 루 Comments 🜀 | | | |
| Advertica Slides | Address Auto-Complete (?) | | |
| Advertica Projects | Enable Address Auto-Complete | True | |
| advertica Team | Custom Address ID | Address | |
| 🔅 Contact | Google API Key | Accusjowpro lijver w new condition 🖌 📥 Google API key | |
| 🔊 Appearance | | Generate Google API Key | |
| 🖌 Plugins | Submit | | |
| 👗 Users | | | |
| 🖋 Tools | Copyright (C) 2023 Gra | izitti Interactive. Copy and distribution of verbatim copies of this plugin is not allowed without permission of Grazitti Interactive. | |
| 5 Settings | | | |
| 🤝 WP for Marketo 🧹 | | | |
| Configure | Thank you for creating with WordPress. | | Version 6.2 |
| Emails | | | |
| Forms | | | |
| Personalisation | | | |

Wrapping Up

Integrating WordPress and Marketo offers a powerful solution for businesses seeking to optimize their marketing efforts through enhanced website functionality and dynamic content delivery. Grazitti's WordPress Marketo Connector exemplifies this by seamlessly merging Marketo's lead management and automation capabilities with WordPress's robust content management system.

This integration not only simplifies marketing workflows but also enables sophisticated personalization, ensuring that visitors receive highly relevant content. Features such as automatic blog updates, personalized product offers, event management, and progressive profiling through Marketo-embedded forms empower businesses to deliver targeted content, drive user engagement, and boost conversion rates.

With easy installation, real-time data syncing, and enhanced content localization, the WP-Marketo Connector proves to be an invaluable tool for marketers aiming to create impactful and efficient campaigns, thereby maximizing return on investment and supporting sustained business growth.

