

# Revenue Cloud and Salesforce CPQ Services

**OPTIMIZE YOUR SALES PIPELINE, CATALYZE YOUR SALES GROWTH**

Automating key aspects of the sales cycle—from quoting and contract signing to revenue collection—enables businesses to reduce manual errors and accelerate their sales operations. That's when Salesforce Revenue Cloud and CPQ help you achieve sales success.

To fully leverage the capabilities of Revenue Cloud and CPQ, expert-led implementation and customization are crucial. Our team of seasoned Salesforce architects specializes in configuring, customizing, and implementing CPQ. We ensure that your products, pricing, and proposals are managed efficiently, maintaining accuracy across various channels.

## Choose Grazitti for Salesforce Revenue Cloud and Expert Salesforce CPQ Services



### Comprehensive Services

- Consultation
- Strategy development
- Implementation
- Customization
- Ongoing support



### Salesforce CPQ Services

- Optimize revenue architecture
- Identify and address pain points
- Maximize return on investment



## Setup & Configuration

- Efficient quoting and billing setup
- Streamline revenue lifecycle
- Optimize processes
- Ensure smooth operations



## Customization

- Tailored solutions for data management
- Expedite CPQ processes
- Automate pricing, discounting, and proposal generation
- Simplify contract management
- Enhance overall efficiency



## Integration

- Seamlessly integrate key business-critical systems
- Improve organizational efficiency



## Migration

- Seamless transition from legacy systems
- Efficient migration of CPQ and billing data
- Custom configurations
- Cost-effective and timely



## Support & Maintenance

- Ongoing support post-implementation
- Training and upgrades
- Process maintenance
- Sustained success

[Explore More](#)

## Proven Results, Backed by Years of Salesforce Expertise

**33%**

Improvement in the  
Quote Approval Process

**80%**

Reduction in Human Errors in  
Maintaining Standard Approval

**35%**

Improvement in the Accuracy of  
Revenue Forecasting

**42%**

Enhancement in  
Subscription Flexibility

## Choose Sales Success, Choose Grazitti!

Here's what makes us your ideal Salesforce Revenue Cloud and CPQ Partners

**1100+**

Customers  
Served

**1200+**

Experienced  
Professionals

**50+**

Integrations with  
Leading Platforms

**800+**

Projects  
Completed

### Certifications



### Partnerships



## About Grazitti Interactive®

Grazitti Interactive is a Digital Innovation leader with extensive experience in enriching customer interactions, designing engaged communities, enabling digital marketing, and driving data-driven decision support. We are proud to have served digital innovation needs of over 500 global customers including many Fortune 500 enterprises across Technology, Banking and Financial Services, Healthcare, Travel, and more.